

# The Importance of Person-Centered Language to **Encourage an Inclusive and Diverse Fitness Community**

PRESENTED BY Michelle Leachman MS and Featured Guest, Kia Williams MBA, MS







- Learn how to mitigate implicit bias in interactions with yourself, your participants and peers
- Communication is more than words, learn the skills of different modes of communication to create an inclusive environment
- Gain an understanding how social determinants of health and health disparities affect access to health and fitness resources
- Enhance your ability to provide effective services to your clients and participants

## **Session Objectives**







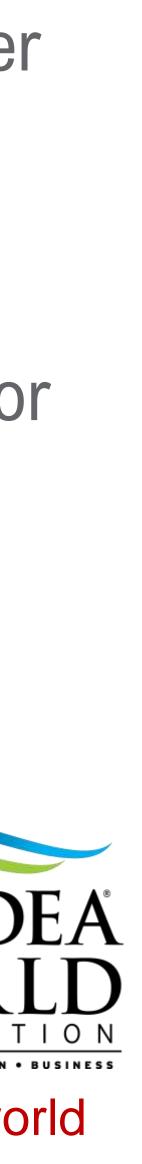
# Michelle Leachman MS



- •ACE Professional Educational Services Program Manager •Master's Degree in Human Movement Performance-
- **Exercise Science**
- Double Bachelor's degree in Journalism and Science
- •ACE Behavior Change Specialist
- Women in Fitness Association Global Ambassador
- Women in Fitness Association L.E.A.D. Coach
- CORE Health and Fitness Brands Master Instructor
- TRACKED TV Star
- Health and Exercise Author

•ACE Certified Personal Trainer & Group Fitness Instructor





## The ACE Mission Moment



- To provide the industry and exercise professionals guidance on how to apply knowledge to a client at any point in their journey.
- Offer a model to understand the application of assessments and programming methods such as posture, movement, balance, function, cardiorespiratory fitness, muscular strength and endurance, speed—agility—quickness, power, and most importantly fitness-related behavior change.

## The Goal





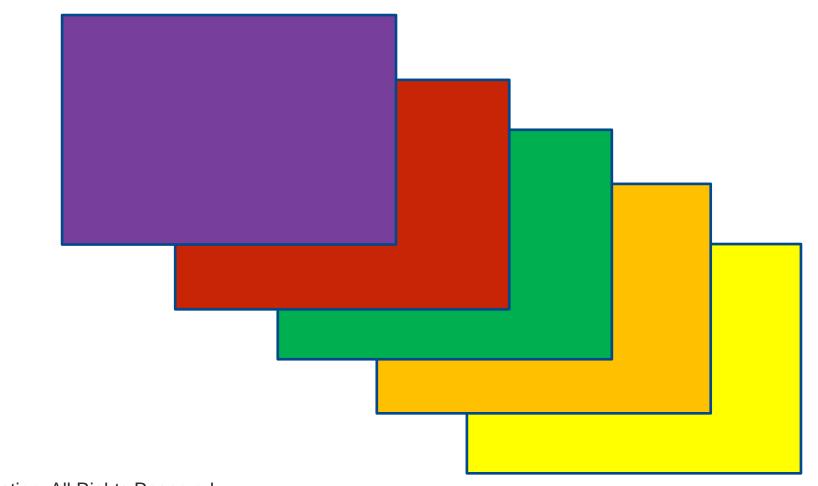
## We as Exercise and Health Professionals should...

- Be equipped to support marginalized groups
- Create an inviting and safe environment
- Enhance engagement and retention
- Continuously work to understand how we cue and motivate





- Develop the conversation
- Share with colleagues, family, participants, community
- Practice using empathy and understand implicit bias
- Immerse yourself in diverse experiences
- Who are you centering and why?



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## • A group of people with unique beliefs, styles, perspectives, experiences, identities, ideas and opinions







# Diversity attributes subject to bias

- Education
- Ethnicity
- Religion
- Martial Status
- Race
- Physical Ability
- Personal Style

- Gender
- Age
- Ability
- Sexual Orientation
- Parental Status
- Political Beliefs
- Seniority

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## **Understanding Implicit Bias**

- The attitudes, stereotypes and beliefs that can affect how we treat others These are expressed indirectly

  - Unaware of bias or operates sub-consciously
- This is not intentional but it can greatly impact how we judge others based on factors such as





# **Implicit Bias**

- already believe.
- group more than someone from a different group.
- and treating any type of change as loss.
- traits without much regard to situations.
- beliefs and preferences.

**Confirmation bias-** the tendency to seek out information that supports something you

**In-group bias-** the tendency to support or believe someone within your own social

**Status quo bias-** is the preference to keep things as they are, in their current state,

**Correspondence bias-** the tendency to infer others' actions based on personality

**Conformity bias-** the tendency to act similar to the people around regardless of personal







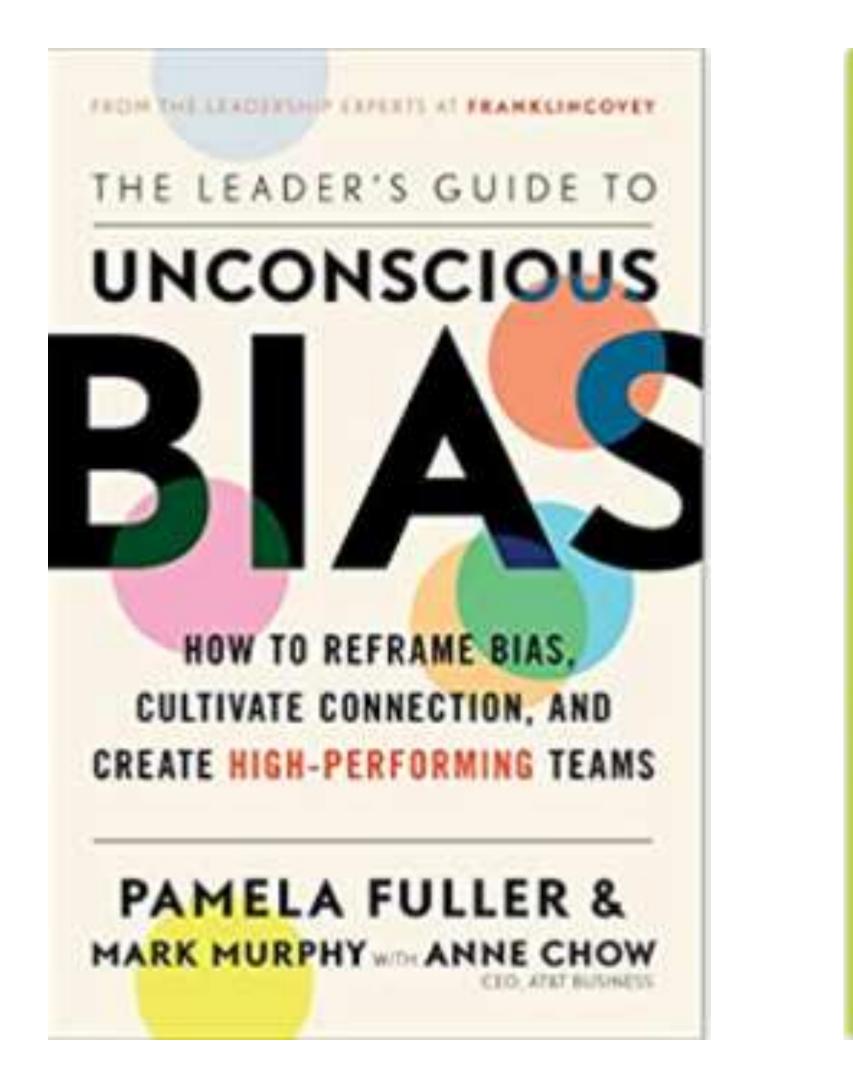
## Moment of Self-Reflection

- Have you experienced biases?
- Have you witnessed biases?
- Have you participated in bias practices?
- Have you intentionally used biases to benefit yourself?

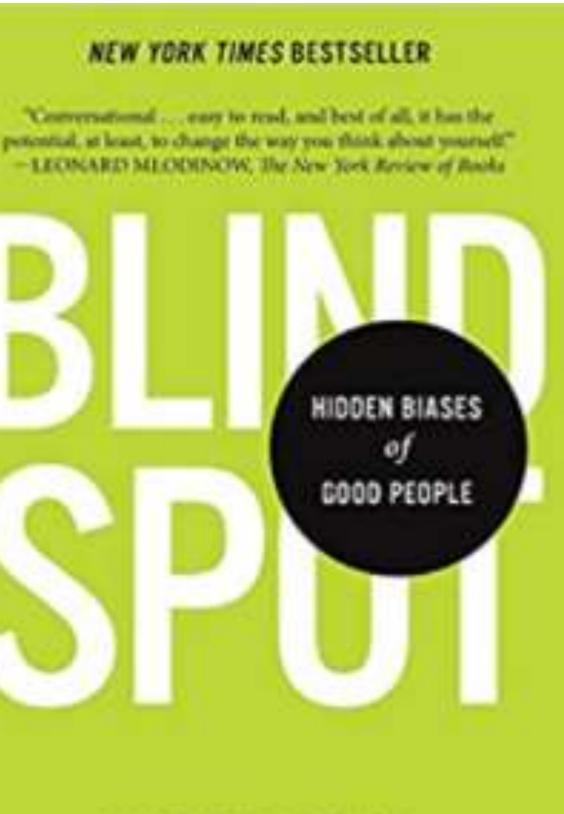




# Taking it one step further



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MAHZARIN R. BANAJI ANTHONY G. GREENWALD









## Inclusion

 Valuing, supporting and championing unique beliefs. Attitudes, perspectives, ideas, experiences, identities, and opinions

## This requires intentional behavior, possibly change, mindfulness and consideration







# Five bias-reducing strategies

- Perspective taking
- Increasing opportunities for contact
- Individuation
- Stereotype replacement
- Counter-stereotypic imaging





# Communication...more than words

- It is the combination of all your skills to be aware of what is the most important thing to say in the specific situation
- Transfer the focus to the other person
- Stay present in the moment
- Have concentrative attention to what you are seeing and sensing
- Clear and Concise (Research)





## **Communication Reflection** Identify areas for change

- Evaluate if their cues are effective
- Is there a need to change Systematic Cueing Technique
  - Who: Pay attention to who you are coaching
  - What: your objective
  - When: a sense of timing of what you are going to say (Music Map!)
  - How: Practice and be concise
  - Where: where do you want them to feel it and why (be expressive)





- Perspective taking
- Increasing opportunities for contact
- Individuation
- Stereotype replacement
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# Verbal cueing to avoid

- Work towards purpose and protocol
  - "Should"
  - "Don't"
  - "Good" or "Bad"
  - "Exercise"
  - "Beginner" or "Advanced"

# Set Students Up **Get Students Moving Give 2-3 Important Form Cues** Sandwich The Levels Educate the Purpose, Intention, and/or Focus

### Motivate and Encourage





- LISTEN to more than a BEAT
- Listen along (play various tracks)
- Be intentional
- Popular beats can have underlying meaning that is disrespectful towards others









## Five social determinants to health

- Economic stability
- Education
- Social and community context
- Health and health care
- Neighborhood and built environment





- Person first
- Center of service
- Support should focus on achieving the person's circumstances
- Treat people with dignity, compassion and respect
- Use of the ACE Mover Method

# aspirations and be tailored to their needs and unique





## Kia Williams MBA, MS

- Creator of "Taking Action with ACE: Practicing Equity, Diversity, and Inclusion as a Fitness Business Owner.
- NAACP Fort Worth-Tarrant County Chapter; Wellness Chairperson; 2021-present
- Jeremiah 33:6, a not-for-profit holistic health education and preventative medicine corporation, 2020-present
- Fit4Mom Expert Advisory Board Member, 2022-present IDEAfit Diversity and Inclusion Advisory Board, 2021-present Lifetime Fitness Learning and Development Inclusion Committee Member,
- 2022-present
- Contributing author, editor, and fitness model for a few books published by • Human Kinetics, 2019-present
- Women in Fitness Association (WIFA) College and University Engagement and Mentorship Initiatives 2020-2021 President of Women in Business (Illinois), 2020-2021









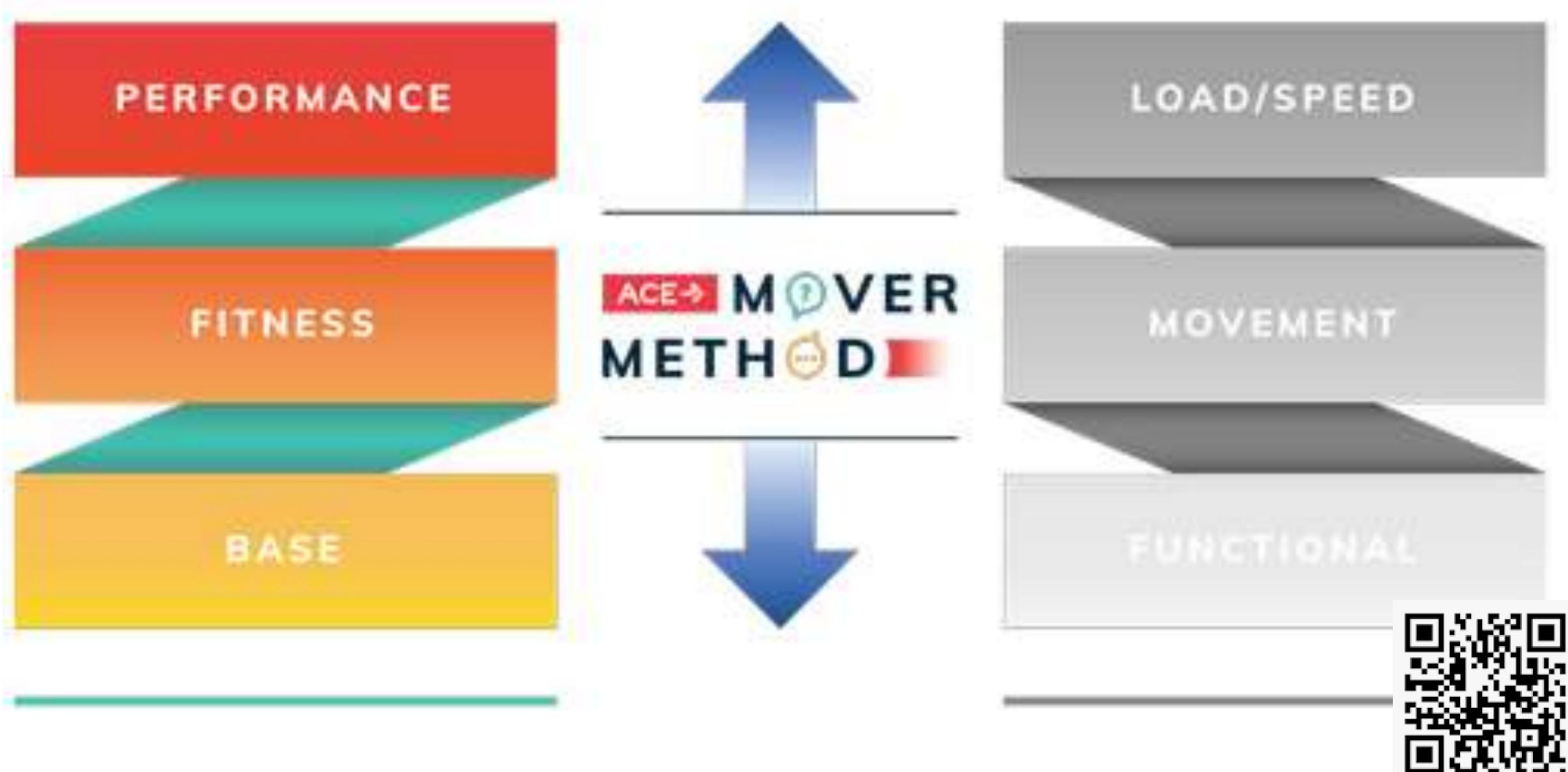
- What is diversity to you?
- What does inclusion mean to you?
- What is a person-centered approach to you?
- Can you give a historical reflection on these?
- Where are we going?







## ACE Mover Method





The ACE IFT<sup>™</sup> Model consists of two primary training components: Cardiorespiratory Training and Functional Movement and Resistance Training, each with four training phases, and all built on a foundation of rapport, communication, and facilitating fitness-related behavior changes.

## The Structure







- Meet a person (participant/client) where they are and support them to move forward
- Results in better outcomes- facilitates our ability to self-actualize Each interaction should be person centered, with recognition that a person is an expert on themselves
- Effective communication
  - Active listening and powerful open ended questions





# How do we put people first?

- Foster a positive and welcoming atmosphere
- Recognize and support that Change is consistent
- Show value, care and appreciation
- Ask Open-Ended Questions
- Breakdown barriers
- Collaborate

### ACE MOVER METHOD





- Use inclusive language
  - Gender and title inclusive
- Use examples that appeal to varied interests
  - Remove the technical jargon
  - •
- Be thoughtful in what unique collaborations you use
- Non-verbal language

If terminology is not used in a broad sense, people can feel excluded





# How to invite inclusive spaces

- See something say something
- Understand Apologizing and courtesy

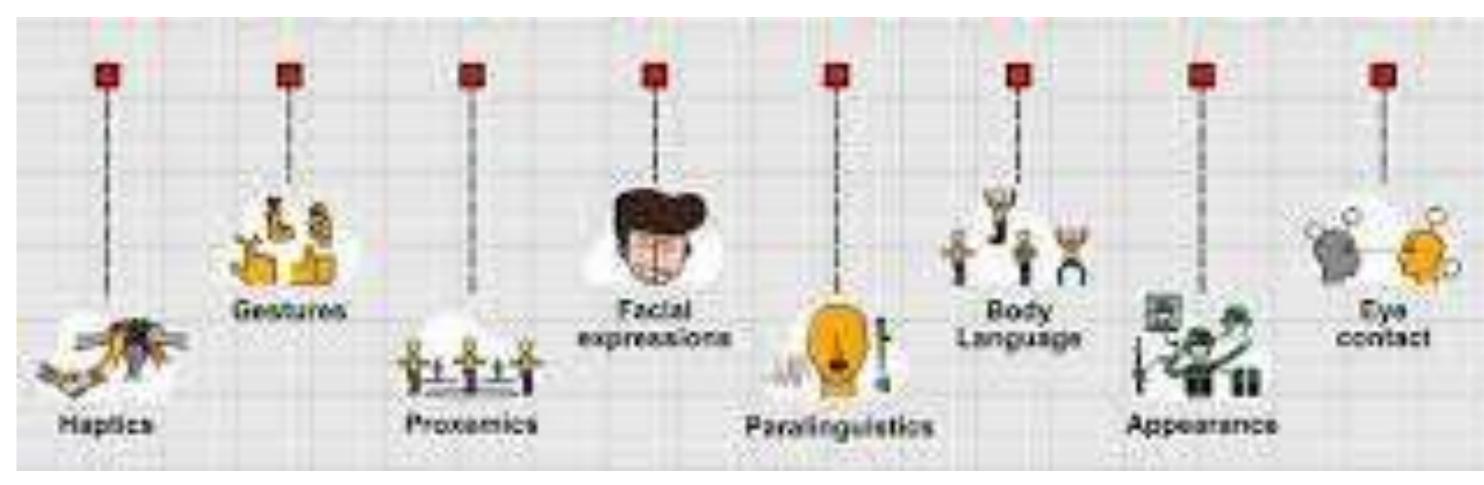
Microaggressions- a statement, action, or incident regarded as an instance of indirect, subtle, or unintentional discrimination against members of a marginalized group such as a racial or ethnic minority.





# Put your knowledge to work

- Inclusivity behaviors Practice
  - Inclusive language
  - non-verbal language
  - Cueing +Listen to the music
  - See something Say Something
  - Microaggressions
  - Apologizing





## Taking action with ACE: Practicing Equity, **Diversity and Inclusion** as an Exercise Professional





- Take the education of how to mitigate implicit bias in interactions with your participants and peers, and put it to action
- Use the different modes of communication to now create an inclusive and welcoming environment
- Pay attention to social determinants of health and health disparities and how they affect access to health and fitness resources
- Provide these effective services to your clients and participants











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- Castells, M. (2009). Communication Power. New York: Oxford University Press.
- No.: 16-0015.
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- https://www.acefitness.org/education-and-resources/professional/continuing-exercise-professional/
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## Resources

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National Healthcare Quality and Disparities Report and 5th Anniversary Update on the National Quality Strategy. Rockville (MD): Agency for Healthcare Research and Quality (AHRQ); April 2016. AHRQ Pub.

Colarossi, N. (2020, August 11). Environmental Racism: Examples of It Across the United States10 https://www.insider.com/environmental-racism-examples-united-states-2020-8#cancer-alley-louisiana-1

education/course/4a5xxy77v/taking-action-with-ace-practicing-equity-diversity-and-inclusion-as-an-











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## Thank You!









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Thank you



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